

Admin meetings Hourly rate	Admin meetings Hourly rate	Unit Rate equivalent of team +Bonus	
Licenced assistants PTA Full caseload	Doctors Full caseload	Mentoring, system creation/adjusting, leadership meetings, admin, training Goal 25-50% of time ↑ ↓	Future Focused Vision, strategy creation, leading executive leadership team
f/u visits	IE/PR and Follow ups	IE/PR and Follow ups Goal 50-75% of time	↑ ↓
Achieving Target units Unit rate	Achieving Target units Unit Rate	Unit Rate	IE/FU specialty or VIP patients
Priority #1 Licenced assistants PTA	Priority #2 Doctors	Priority #3 Managers Leaders	Priority #4 Owner